



Musa is an author, marketer, brand communication specialist, writer and entrepreneur. He is a lauded speaker and strategist who was recognised as one of the Top 200 young South Africans by the Mail & Guardian in 2012. He is the former Head of Digital Marketing for Nedbank and former Client Partner for Facebook Africa.

Currently the Founder and CEO of Bridge Labs, he addresses the problem of gaining access to appropriate online tools for entrepreneurs and Small to Medium Businesses (SMB's) by building mobile platforms to support growth in emerging markets. His passion is changing the communities we live in, African emerging markets and inspiring the youth through technology. He is also a shareholder and holds the position of Chief Future Officer at House of Brave, a creative agency.

As a respected thought leader in the marketing industry, Musa advises on digital marketing strategy for businesses with his Marketing in a Digital World Executive Programme through his notion of "Act like a human, think like a brand."



SPEAKER

As a television presenter, Musa worked on the breakfast show Africa Awakes on DStv, as well as SABC's 1 day CEO. Musa also hosted his own talk show, Kalenga Touch, where he explored topics such as entrepreneurial prosperity and African development.

With years of business, strategy and marketing experience, Musa has also been asked to speak at a number of events, including Social Media Week in Nigeria, the African Tech Round-up, Ideas Expo, Ted X Lusaka as well as The Digital Edge Live to name a few.

AUTHOR

Musa is the author of Ladders and Trampolines, a book that shares anecdotes and experiences about working and doing business in Africa.

WRITER

Musa also writes articles on a number of topics, ranging from youth development and advancement in Africa to marketing, digital media, entrepreneurship and investment, as well as other human-interest topics.

Musa has also written for a number of publications, including the following: Sawubona Magazine, Business Report and FastJet Magazine.

"The simplest, but most profound lesson is that failure is a critical part of true success." – Musa Kalenga



Musa Kalenga introduces us to Ladders & Trampolines, his model for how to be effective in the competitive arena of contemporary marketing.

The concept of a Ladder Mentality versus a Trampoline Mentality is a simple one. The step-by-step Ladder approach leads to incremental growth, which may be somewhat slow. However, the Trampoline approach, while using the same energy as climbing a ladder, produces exponential results.

Ladders & Trampolines is an honest account of experiences that encourages thinking big, dreaming broad and having exponential impact. Explore, embrace and hunt for those trampolines!

"... a hopeful and insightful message for a new Africa by one of its brightest lights." – Thebe Ikalafeng, Brand Africa and Brand Leadership

> "I try and set my goals unrealistically in order to strech myself from the onset." – Musa Kalenga

KEYNOTE TOPICS

"Act like a human think like a brand"

Human Centered Marketing Integrated Marketing Strategy Creativity as a differentiator

Digital Media

Integrated Media Planning
Search and Discovery Marketing
Understanding engagement on digital
channels and the correct metrics

Leading Digital Teams

Leading at the speed of light Managing cross functional teams Social Media & organizational risk

Sustainable Technology

Future tech: Artificial Intelligence, Virtual Reality & Augmented Reality Data strategy





BUSINESS INTERESTS



Bridgelabs.design CEO & Co-founder



Houseofbrave.co.za Chief Future Officer & Shareholder



Africantechroundup.com
Co-founder

Associated Clients



Olgars Auto



Dalberg Global Advisors



Mike's Kitchen



Business Leadership SA



Tshimologong Precinct



African Leadership University



Clinton Health Initiative



Telesure



Yalu



I Am An Entrepreneur



Metropolitan Insurance



McCain



Bridge Stone



Tiger Brands



Airbnb

CLIENT FEEDBACK "Musa was phenomenal! A smooth trevor Noah/ Businessman dancing on the stage :-) "Powerful." "Such an inspiring session -Thanks agaion for everything. "Fantastic. perfect way to have It was a pleasure dealing provocative and ended this conference. with you!" inspiring Reminding us about presentation." what we are truly here to do!" "Musa was honestly outstanding: certainly one of the best public speakers I've had the "On behalf of Fextons. "Be human. chance to hear or work with. I wish to thank you for your learn, unlearn Our clients have been raving invaluable contribution to the and relearn." about the session on a level we 7th Annual Telecom Customer haven't encountered before. **Experience Loyalty & Retention** Summit - Johannesburg. Look forward to collaborating again From the feedback we've received. in future." the conference was a great success, 92% of the attendees liked the content of the conference, from the audience poll, your speech was rated as: 4,9/5."

"We can send people to the moon but we can't feed people on earth." – Musa Kalenga

